

Message Text

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62

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

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P 260302Z DEC 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 6955

UNCLAS TOKYO 16741

FOR OIM/WELCH

E.O. 11652:N/A

TAGS: BEXP, JA

SUBJECT: SUMMARY TAPEX '75 PROCUREMENT STATUS VIEWED FROM USTC

REF: TELECON LEVINE/STRONG 24 DEC.

I. PASS RECEIVED USTC: 1. UNITED AIR SPECIALISTS INC., ONE 3 X 4

2. F.E. MYERS CO., ONE 3X5

3. COLT INDUSTRIES, ONE 3X5

4. SPRAYING SYSTEMS AND BACHARACH
INSTRUMENT, ONE 3X5, SHARING
CONTRIBUTION 50 PERCENT FOR AGENT
AND 25 PERCENT FOR EACH PRINCIPAL.

5. METAL BELLOWS, ONE 3X5, SHARING
CONTRIBUTION 50 PERCENT EACH FOR
AGENT AND PRINCIPAL.

II. PAS RECEIVED OIM: 1. CAPITAL CONTROLS

2. HOFFMAN AIR FILTRATION

3. GAM RAD

4. NATIONAL COMPACTOR

III. VERBAL AGREEMENTS USTC:

1. ACME PRODUCTS

2. GAMLEN JAPAN LTD., ONE 3X4

3. NIPPON ENGERHARD LTD. WILL DECIDE
BOOTH SIZE 26 DEC.

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IV. VERBAL AGREEMENT OIM:

1. AMERICAN COILOID
2. ANALABS INC.
3. ASTRO ECOLOGY
4. CENTURY SYSTEMS
5. CHEMCON
6. INSTRUMENTATION SPECIALTIES CO.
7. MELOY LABORATORY
8. NATIONAL MUDCAT
9. SCIENTIFIC GLASS INSTRUMENT
10. SIGMAMOTOR
11. THERMO ELECTRON

V. TOTALS: PAS - 10; VERBAL AGREEMENTS - 14

VI. POSSIBLES USTC:

1. BENDIX CORP; AGENT, KIMOTO ELECTRIC CO.,

REQUESTS PRINCIPAL PAY TWO 3X5. AGENT
INTEND IMPORT EQUIPMENT IF UNSOLD
AFTER EXHIBITION.
2. NERA AND HYDROLABLS/FUJI KOGYO CO.
3. PRECISIIN METAL PRODUCTS/CROWN ART CORP
4. ESTERLINE ANGUS: AGENT, SHOSHIN
SHOJI CO., REQUESTS PRINCIPAL ADVANCE
CONTRIBUTION OIM FOR ONE 3X5.
WILL SHARE HALF CONTRIBUTION LATER.
5. CH2M/TORAY ENGINEERING
6. LANCY LAB/EBARA UDYLLITE CO.
7. UNIVERSAL INTERLOCK: AGENT, ASTECH
LTD., WILL DECIDE UPON RECEIPT OF SOLE
AGENCY AGREEMENT FROM PRINCIPAL.
8. COBO ASSOCIATES: AGENT, SANWA ENTER-
PRISE, WILL DECIDE UPON RECEIPT OF SOLE
AGENCY AGREEMENT FROM PRINCIPAL.
9. LING ELECTRONICS: AGENT, AKASHI
SEISAKUSHO CO., AWAITS REPLY FROM MR.
BRYAN CARROL, INTL MARKETING MGR,
REGARDING PARTICIPATION.
10. GRUMMAN INTL INC: MR. H.P. MOSCA, DIR,

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- FAR EAST PROGRAMS, CONTACTING HIS NEW
YORK OFFICE FOR DECISION.
11. GREFCO/NIKKI UNIVERSAL CO.
 12. INGERSOLL RAND: INGERSOLL RAND JAPAN LTD.
AWAITS CONTACT FROM MR. LEE BECK, INTL
MARKETING DIR, REGARDING PARTICIPATION.
 13. UOP AIR CORRECTION/NIKKI UNIVERSAL CO.
 14. TOYO MENKA CO.

15. GENERAL RESOURCES (AIR PURIFICATION METHODS

AND COMTRO-SUNBEAM) AND ZURN INDUSTRIES:
AGENT, FUJIKOSHI LTD., ONCE DECLINED,
RECONSIDERING PARTICIPATION AFTER
RECEIVING COMMUNICATION FROM
PRINCIPAL.

16. SUNNY LTD: CONSIDERING PARTICIPATION AS
MULTI-ACCOUNT REPRESENTING FIVE U.S.
FIRMS.

HODGSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 26 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TOKYO16741
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740374-0819
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974129/aaaaahkt.tel
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Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Markings:

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US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SUMMARY TAPEX '75 PROCUREMENT STATUS VIEWED FROM USTC
TAGS: BEXP, JA
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005